



Phoenix OTS Dallas

4651 Westgrove Drive Addison, TX 75001

Website: <https://potsdfw.com>

Capability Statement

Simplifying Technology

COMPANY OVERVIEW

Rising up in the Dallas/Fort Worth Metroplex, Phoenix Office Technology Services (POTS) brings to you over 50 years of experience to provide outstanding service in Information Technology Solutions, labor, and materials that match your unique workplace needs. We believe in conducting our business with honesty, unwavering integrity, dependability, and friendly service at very competitive rates.

Our goal is to be your single-source, trustworthy provider when you need to expand, downsize, or modify your work environment without the worry of calling several vendors to address those individual tasks.

COMPANY DATA

Company Name: Phoenix OTS

DUNS: 052958616

Point of Contact: Chris Nieto, Senior Account Executive

Office: 972-360-9188

Cell: 214-564-4584

Email: ChrisN@potsdfw.com

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NAICS CODE

238210 - Computer and Network Cable Installation

541513 - Computer Systems Facilities Management and Operations

562920 - Removal of Recyclable Materials

517919 - VoIP Service Provider

238310 - Acoustic Paneling and Installation

333413 - Air Purification

SIC Codes:

17310305 - Voice, Data, and Video Wiring Contractor

17310302 - Fiber Optic Cable Installation

17310303 - Sound Equipment Specialization

7382 - Security Systems

DIFFERENTIATORS

- ❖ Creative and Proactive thinking with a sustainability approach to provide custom tailored solutions.
- ❖ Experts in Copper and Fiber Optics Cabling, Speech Privacy, Sound Masking, Acoustical Paneling/Treatments, Security Systems, Broadband, A/V Conferencing and VoIP fields.

CORE COMPETENCIES

- ❖ ITS, (Information Transport Systems), Network Cabling, including design, estimating, project planning, implementation, installation of both copper and fiber optic Cable Inventory, Wire Management, Cable Documentation
- ❖ Cable Removal with old technology Equipment Recycling
- ❖ Sound Masking / Speech Privacy Experts
- ❖ Air Purification technologies
- ❖ Security Systems
- ❖ Audio Visual and Conferencing
- ❖ Acoustical Systems & Paneling to regulatory and Compliant Standards.

Recent Clients:

We serve a large portfolio of Commercial, Financial, Healthcare, Educational and Judicial building tenants.

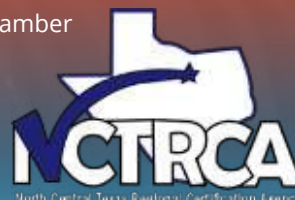
- ❖ Bell Helicopter
- ❖ Children's Medical Center
- ❖ West Coast University
- ❖ Core Logic
- ❖ Signify Health
- ❖ Redfin
- ❖ Social Security Administration
- ❖ Health and Human Services
- ❖ Hall Financial
- ❖ AIRBUS

CAPABILITIES

- ❖ Over 50 years' executive, management, and field experience in the communication cabling industry.
- ❖ Needs Analysis for a projection of the total lifecycle cost of ownership
- ❖ Experience working across most building disciplines, worked with Architects, MEP, General Contractors, and Technology Consultants.
- ❖ Excellent Communication Skills to ask the right questions to help anticipate issues before they become problems.

CERTIFICATIONS

- ❖ RCDD Certified, Communications Distribution Designer, GAC, Green Advantage Certified
- ❖ **Minority Owned Business**
- ❖ **Member:** BICSI, IFMA, USGBC, CoreNet, RHCA, Dallas Regional Chamber
- ❖ **Business Certifications:**
 - ✓ Cambridge/Biamp-Sound Masking, Ortronics Certified
 - ✓ Wilson Dealer, Legrand Certified
 - ✓ Frasch Acoustical Solutions



HUB Certified

